

FUNDING & HIGH PERFORMANCE MANAGER

REPORTS TO	LOCATION	DIRECT REPORTS	CAPACITY
BOARD	NZ	NONE	3 days a week

“Enriching Kiwi lives through the positive development and enjoyment of surfing”

WHY IS THIS ROLE IMPORTANT?

This role is responsible for securing sustainable funding that enables Surfing NZ to achieve it's strategic goals, and developing a high performance program that enables more Kiwi surfers to excel on the world stage.

WHAT'S THE ROLE ABOUT?

The most important work of this role is to...

- Secure sustainable funding from Sport NZ, HPSNZ, community grants, sponsors and philanthropists
- Develop and manage a high performance program, in consultation with all stakeholders
- Ensuring Surfing NZ has appropriate processes and resources to maintain strong financial disciplines

The main tasks are...

- Developing a fundraising plan for approval by the Board
- Executing on that plan
- Developing any collateral required to aid in the engagement of potential funders
- Establishing a working group to aid in the development of a high performance program
- Writing a high performance program proposal for Board approval, including budget and other resources required and a project plan for implementation
- Implementing the high performance program
- Managing financial affairs including budgeting, forecasting, payments and receipts – with appropriate support from external provider(s)

Success in this role means:

- Surfing NZ has more, and more sustainable funds to enable objectives
- Competitive surfers are excited about and aspire to participate in the high performance program
- NZ has at least 2 male and 1 female athletes competing in the WSL each year
- NZ qualifies 2 male and 2 female athletes for 2020 Olympics

FUNDING & HIGH PERFORMANCE MANAGER

WHAT CAPABILITIES ARE NEEDED TO SUCCEED?

Our ideal candidate will be...

- **Fundraising Skills** – experienced and well networked in seeking funding from all possible sources.
- **Great at influencing** – A natural leader who is skilled at working with a wide variety of stakeholders.
- **Strong relationships and connections** – able to use and build on existing connections in the surfing, government and business communities.
- **High Performance** – understands and has experience in establishing the key components of a holistic high performance athlete program.